



TCI partnership with Visible Equity offers state-of-the-art loan and application analysis

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TCI, a leader in loan origination software (LOS) utilized by credit unions, banks and finance companies to automate their lending processes announces a new partnership with Visible Equity, LLC, to give their clients improved tools to track and analyze their loan applications, run 'what if' application scenarios and monitor the ongoing performance of loans. By integrating the state-of-the-art analytics from industry leader Visible Equity with the data generated in TCI's DecisionLender (LOS), lenders can immediately assess their performance against their goals.

"Our goal is to provide solutions that give our customers a competitive edge," said TCI Vice President of Sales, Barry Kirby. "This new partnership with Visible Equity allows our lenders to quickly and efficiently analyze loan performance and therefore react immediately to changing market conditions."

TCI's DecisionLender gives lenders intelligence solutions to identify trends and opportunities while improving the accuracy of their sales and credit data. Partnering with Visible Equity further strengthens lenders ability to harness the power of analytics to make better and more strategic loan and business development decisions.

"For our mutual clients to have their data move seamlessly from TCI to Visible Equity with robust analytics on their loan applications combined with their loan portfolios will be a huge benefit," said David Gilbert, Chief Operating Officer for Visible Equity.

About TCI

Supporting more than 400 credit unions, banks and finance companies across the country, TCI provides DecisionLender as a suite of loan origination software products delivered as "Software as a Service" (SaaS) for direct, indirect, Internet and retail lenders.

About Visible Equity

Visible Equity® provides web-based analytics to financial institutions nationwide. Our analysis software is used to analyze credit risk and identify lending opportunities in loan portfolios, test for discriminatory lending through fair lending analytics, analyze and run 'what if' scenarios on loan applications and warehouse data.

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