



**DecisionLender**

**NEWS**

## **TCI's DecisionLender 4 Platform Is Now Certified With Allied Solutions' IQQ Software**

### ***Interface Enables Lenders to Sell Insurance Programs During the Loan Origination Process***

**Islandia, NY, October 3, 2017** –Teledata Communications Inc. (TCI) ([www.tccredit.com](http://www.tccredit.com)), a provider of loan origination solutions for credit unions, banks, and finance companies, announced that its DecisionLender 4 loan origination platform is now certified with Allied Solutions' Internet QuikQuote (IQQ) software. Through this interface, Allied Solutions clients can issue quotes for Mechanical Breakdown Protection (MBP), Guaranteed Asset Protection (GAP), and other insurance programs during the loan origination process. This interface gives lenders the ability to sell these ancillary products in real-time, resulting in greater efficiency and profitably.

In addition, Allied Solutions clients can use the interface to electronically sign and complete documents, and fulfill other IQQ-related workflows within the DecisionLender 4 solution.

"DecisionLender 4's certification with IQQ is an important component of TCI's deep relationship with Allied Solutions," explained Barry Kirby II, vice president of sales for TCI. "Through this tool, Allied Solutions clients will be able to manage the entire insurance sales process within the DecisionLender 4 platform. This will translate into higher sales and more efficient use of resources, which are fundamental objectives for every lender in today's marketplace."

"We are very pleased to certify DecisionLender 4 with our IQQ software," said Dave Underdale, chief marketing officer at Allied Solutions. "TCI is at the forefront in delivering reliable turnkey loan origination solutions to lenders. We anticipate that the combination of IQQ and DecisionLender 4 will lead to increased ancillary sales for our many shared customers."

***To learn more about the DecisionLender 4 platform, visit [www.tccredit.com](http://www.tccredit.com).***

#### **About Allied Solutions, LLC**

Allied Solutions is one of the largest providers of insurance, lending, and marketing products to financial institutions in the US. Allied Solutions uses technology based products and services customized to meet the needs of 4,000 clients along with a portfolio of innovative products and services from a wide variety of providers. Allied Solutions maintains over 15 regional offices and service centers around the country and is a subsidiary of Securian Financial Group, Inc. Visit [www.alliedsolutions.net](http://www.alliedsolutions.net) to learn more.

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#### **ABOUT TELEDATA COMMUNICATIONS, INC.**

Founded in 1982, Teledata Communications, Inc. (TCI) is a leading provider of software-as-a-service (SaaS) loan origination solutions for credit unions, banks, and finance companies. TCI's automated solutions enable lenders to substantially reduce costs, improve workflows, and adhere to security and compliance mandates. TCI's latest solution, DecisionLender 4, features a flexible, modular architecture which online and traditional lenders can configure to address their specific lending criteria and workflows. As authorities in the lending marketplace, TCI's solutions have been adopted by over seven hundred lenders across a number of sectors, including automobile finance, power sports, lifestyle, appliances, and other consumer-facing industries. [www.tccredit.com](http://www.tccredit.com).