



DecisionLender

NEWS

TCI to Showcase DecisionLender 4 at CUNA GAC Conference

Full Spectrum Consumer Loan Origination Solution Supports Direct, Indirect, and Online Consumer Lending Programs; TCI Will Unveil New Cross-Sell and Account Opening Capabilities

Islandia, NY, February 21, 2018 –Teledata Communications Inc. (TCI) (www.tcicredit.com), a provider of cloud-based full spectrum consumer loan origination solutions for credit unions, banks, and finance companies, will exhibit at the Credit Union National Association's Governmental Affairs Conference. Highlighting TCI's participation will be demonstrations of DecisionLender 4, its complete loan origination platform that supports direct, indirect and online consumer lending programs. TCI will be located at booth #672 throughout the exhibition.

"Credit unions recognize they need to offer a compelling and efficient experience to meet member expectations, which include delivering a multitude of services, while maintaining a secure, user-friendly environment," explained William Nass, president of TCI. "DecisionLender 4 is well suited to handle these evolving requirements. It can be customized to fit the needs of any lender, which greatly simplifies their transition into online lending."

For more information on TCI and DecisionLender 4, visit www.tcicredit.com.

TCI will introduce several new features at the GAC event. DecisionLender 4's Cross Sell tool gives lenders the ability to offer ancillary loan products, such as REFI and credit cards. The feature utilizes the same consumer data relied upon for decisioning loans to identify relevant products and offer them to the customer in real-time. In addition, DecisionLender 4 features a new Account Opening module that allows members to open new accounts—such as checking or credit lines. The Cross Sell and Account Opening Modules can be utilized at any point of consumer contact, including online, mobile, or in-branch.

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ABOUT TELEDATA COMMUNICATIONS, INC.

Founded in 1982, Teledata Communications, Inc. (TCI) is a leading provider of software-as-a-service (SaaS) loan origination solutions for credit unions, banks, and finance companies. TCI's automated solutions enable lenders to substantially reduce costs, improve workflows, and adhere to security and compliance mandates. TCI's latest solution, DecisionLender 4, features a flexible, modular architecture which online and traditional lenders can configure to address their specific lending criteria and workflows. As authorities in the lending marketplace, TCI's solutions have been adopted by nearly five hundred lenders across a number of sectors, including automobile finance, power sports, lifestyle, appliances, and other consumer-facing industries. www.tcicredit.com.